

### Supply Base Profile Exercise

Below is a supplier profile for the injection molded plastic parts category for a major home appliance manufacturer. They currently have six suppliers. Most of their low-volume requirements in this category are for large parts, for new product development work, which is primarily a U.S.-based activity.

Injection Molded Plastic Parts								
	Sub-Commodity			Geographic Coverage		Risk Management		
	Small mold, High volume	Large mold, Low volume	Large mold, High volume	North America	Europe	Supplier Dependency	% Spend	Supplier Classification
S1			X		X	75%	15%	A
S2		X	X	X		20%	15%	B
S3		X		X		5%	5%	B
S4	X		X	X	X	10%	10%	A
S5	X			X	X	20%	25%	C
S6	X		X	X	X	5%	30%	A

What issues do you see, in terms of either coverage or risk for this buyer, in this purchase category? Please prepare a one-page bullet point paper evaluating/commenting on this sample supply base profile.